

#### **INVESTEC BANK LIMITED**

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR52 000 000 (Fifty Two Million Rand) Senior Unsecured Notes under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme IBL157

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 10 December 2018 (the "Programme Memorandum"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	Specified Office	100 Grayston Drive, Sandown Sandton
3.	If non-syndicated, Dealer(s)	Investec Bank Limited
4.	If syndicated, Managers	Not Applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Issuer Agent (incorporating the calculation agent, the transfer agent, the paying agent )	Investec Bank Limited
7.	Specified Office	100 Grayston Drive, Sandown Sandton

8.	Stabilising manager (if any)	Not Applicable
9.	Specified Office	Not Applicable
PROV	ISIONS RELATING TO THE NOTES	
10.	Status of Notes	Senior Unsecured Notes (see Condition 6.1 (Status of Senior Notes)
	(i) Series Number	1
	(ii) Tranche Number	1
11.	Aggregate Nominal Amount of Tranche	ZAR52 000 000 (Fifty Two Million Rand)
12.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Zero, excluding this Tranche of Notes
13.	Interest/Payment Basis	Floating Rate Notes
14.	Form of Notes	Listed. Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.
15.	Automatic/Optional conversion from one Interest/ Payment Basis to another	Not Applicable
<ul><li>15.</li><li>16.</li></ul>	one Interest/ Payment Basis to	Not Applicable 21 January 2021
	one Interest/ Payment Basis to another	
16.	one Interest/ Payment Basis to another  Issue Date	21 January 2021
16. 17.	one Interest/ Payment Basis to another  Issue Date  Business Centre	21 January 2021 Johannesburg
16. 17. 18.	one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre	21 January 2021  Johannesburg  Not Applicable
16. 17. 18. 19.	one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre  Nominal Amount	21 January 2021  Johannesburg  Not Applicable  R1,000,000 (One Million Rand) per Note
16. 17. 18. 19.	one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre  Nominal Amount  Specified Denomination	21 January 2021  Johannesburg  Not Applicable  R1,000,000 (One Million Rand) per Note  R1,000,000 (One Million Rand) per Note

24.	Interest	Period	s)
<b>4</b> 4.	IIIIGIGSI	renou	0

means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention)

25. Interest Payment Date(s)

means 21 January, 21 April, 21 July and 21 October each year with the first Interest Payment Date being 21 April 2021 or, if any such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)

 Interest Rate Determination Date/s or Reset Dates means 21 January, 21 April, 21 July and 21 October of each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)

27. Maturity Date

21 January 2024

28. Maturity Period

Not Applicable

29. Specified Currency

ZAR

30. Applicable Business Day Convention

Following Business Day

31. Final Redemption Amount

The Nominal Amount (plus accrued interest, if any, to the Maturity Date).

32. Books Closed Period(s)

The Register will be closed from 12 January to 21 January, 12 April to 21 April, 12 July to 21 July, and 12 October to 21 (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Payment Day;

33.	Last Day to Register		to Register	Close of business on the Business Day immediately preceding the first day of a Books Close Period
34.	Provisions applicable to Subordinated Capital Notes		• •	Not Applicable
35.	FIXI	ED R	ATE NOTES	Not Applicable
36.	FLC	IITA	NG RATE NOTES	
	(a)		uer election not to pay rest	Not applicable
	(ii)	Pay	ment of Interest Amount	Applicable
		(a)I	nterest Rate(s)	Floating Rate
		(b) Interest Payment Date(s)		As per item 25 above with the first Interest Payment Date being 21 April 2021
		(c)	Any other terms relating to the particular method of calculating interest	Not Applicable
		(d)	Interest Step-Up Date	Not Applicable
		(e)	Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	Not Applicable
	(f) Minimum Interest Rate		Minimum Interest Rate	Not Applicable
		(g)	Maximum Interest Rate	Not Applicable
		(h)	Day Count Fraction	Actual/365
		(i)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from	Not Applicable

Condition 9.2 (Interest on Floating Rate Notes and Indexed Notes))

(iii) Manner in which the Interest
Rate is to be determined

Screen Rate Determination

(iv) Margin

0.9% (zero point nine percent) for the period beginning on and including the Issue Date to and excluding 21 January 2023 and

1.025% (one point zero two five percent) for the period beginning on and including 21 January 2023 to and excluding the Scheduled Maturity Date.

(v) If ISDA Determination

Not Applicable

(vi) If Screen Rate Determination

Applicable

(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months

(b) Interest Rate

As per item 26 above

(c) Relevant Screen page and Reference Code

Determination Date(s)

Reuters Screen SAFEY page "SF X 3M Yield", or any successor page.

(d) Relevant Time

11.00 a.m

(vii) If Interest Rate to be calculated otherwise than by ISDA
 Determination or Screen Rate
 Determination, insert basis for determining Interest
 Rate/Margin/Fallback provisions

Not Applicable

	(viii) If different from Issuer Agent, agent responsible for calculating amount of principal and interest	Not Applicable
37.	ZERO COUPON NOTES	Not Applicable
38.	PARTLY PAID NOTES	Not Applicable
39.	INSTALMENT NOTES	Not Applicable
40.	MIXED RATE NOTES	Not Applicable
41.	INDEXED NOTES	Not Applicable
42.	EXCHANGEABLE NOTES	Not Applicable
43.	EQUITY LINKED NOTES	Not Applicable
44.	OTHER NOTES	Not Applicable

# PROVISIONS REGARDING REDEMPTION/MATURITY

45. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

46.	Redemption at the option of the Issuer.	Yes, subject to the applicable Regulatory Capital Requirements and Condition 10.1.8 (Conditions to redemption, purchase, cancellation, modification, substitution or variation of Subordinated Capital Notes)	
	(j) Optional Redemption Date(s)	21 January 2023 subject to the applicable Regulatory Capital Requirements	
	(ii) Optional Redemption  Amount(s) and method, if  any, of calculation of such  amount	100% per Calculation Amount plus accrued unpaid interest	
	(iii) Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	As stated in clause 10.3 (Redemption at the option of the Issuer)	
	(iv) Redeemable in part.	No	
	If yes:		
	Minimum Redemption Amount(s)	N/A	
	Higher Redemption Amount(s)	N/A	
	(v) Other terms applicable on Redemption	N/A	
47.	Redemption at the Option of Noteholders of Senior Notes	No	
48.	Early Redemption Amount(s) payable on redemption following the occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes:	Yes	
	(i) Amount payable; or	Final Redemption Amount	

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) Not Applicable

(iii) Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) and/or Change in Law)

Not Applicable

49. Early Redemption Amount(s) payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons

Not Applicable

(i) Amount payable; or

Not Applicable

(ii) Method of calculation of amount payable or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

(iii) Minimum period of notice (if different from Condition 10.5 (Redemption of Subordinated Capital Notes for Regulatory Capital reasons)

Not Applicable

50. Early Redemption Amount(s) payable on redemption on Event of Default (if required), if yes: Yes

(i) Amount payable; or

**Final Redemption Amount** 

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts))

Not Applicable

51. Other terms applicable on redemptions

In respect of all Notes which will be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes), the early redemption date of the Notes will be a minimum of 5 (five) business days after the date on which the trigger event occurred. Such early redemption date will be announced on SENS in accordance with the timetable set out in paragraph 3 of Schedule 4, Form A5 of the JSE debt listings requirements

### TRIGGER EVENT

52. Are the Notes Convertible?

Not Applicable

53. Contractual Conversion Condition

Not Applicable

54. If applicable:

(i) Conversion Price

Not Applicable

(ii) Conversion Record Date (if different from the Note Terms and Conditions) Not Applicable

(iii) Conversion Settlement Date (if different from the Note Terms and Conditions) Not Applicable

the Issuer Conversion Price Notice (if different from the Note Terms and conditions) (v) Other Not Applicable 55. Contractual Write Off Condition Not Applicable **GENERAL** 56. Financial Exchange JSE Limited 57. Substitution and variation for Not Applicable **Subordinated Capital Notes** 58. Substitution and variation for Not Applicable Subordinated Capital Notes upon a Change in Law 59. Not Applicable Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition) 60. Amendment Option to disapply the Not Applicable Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Aggregate Nominal Amount of Notes

Calculation Amount of Programme

Preference Shares as at the Issue

Outstanding and aggregate

61.

Date

(iv) Time period for the delivery of

Not Applicable

ZAR31,916,945,050 (Thirty One Billion Nine Hundred and Sixteen Million Nine Hundred and Forty Five Thousand and Fifty Rand), excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date.

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Programme pursuant to

the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Programme pursuant to the 2013 Programme Memorandum) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued), will not exceed the Programme Amount.

		issued), will not exceed the Programme Amo
62.	ISIN No.	ZAG000173584
63.	Stock Code	IBL157
64.	Additional selling restrictions	Not Applicable
	(i) Financial Exchange	Not Applicable
	(ii) Relevant sub-market of the Financial Exchange	Not Applicable
65.	Provisions relating to stabilisation	Not Applicable
66.	Method of distribution	Private Placement
67.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
68.	Governing law (if the laws of South Africa are not applicable)	Not Applicable
69.	Other Banking Jurisdiction	Not Applicable
70.	Use of proceeds	General banking business of the Issuer
71.	Surrendering of Individual Certificates	Not Applicable.
72.	Reference Banks	Not Applicable
73.	Other provisions	Not applicable
74.	Notes rating and issue date	Not Applicable
75.	Date of rating review	Not Applicable

Rating Agency

## Not Applicable

77. Material Change Statement

The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the interim financial results of the Issuer were published on 19 November 2020. This disclosure statement has not been reviewed or reported on, by the auditors of the Issuer.

## Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum and the annual financial statements and/or the pricing supplements and any amendments or supplements to the aforementioned documents except as otherwise stated herein.

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 21 January 2021.

# SIGNED at Johannesburg on this 19th day of January 2021

For: INVESTEC BANK LIMITED

Signature: Susan Elizabeth Neilan Authorised Signatory

who warrants that he / she is duly authorised thereto

Name: Susan Neilan

Capacity: Authorised Signatory

Signature: who warrants that he / she is duly authorised thereto

Name: Kavisha Pillay

Capacity: Authorised Signatory

## ANNEX "A"

## **APPLICABLE CREDIT RATINGS**

## 1. Issuer

The Issuer has been rated as follows:



	oany Tree Ratings 🕶	92) Alert	Page 2/2	Credit Rating Profile
rvestec Bank Ltd				
Fitch		GCR		
1) Outlook	NEG	13) LT Local Crn	cy Outlook	STABLE
2) LT Issuer Default Rating	BB	14) ST Local Crr	cy Outlook	STABLE
3) LT LC Issuer Default	BB	15) LC Curr Issu	er Rating	AA-
4) Senior Unsecured Debt	BB	16) ST Local Iss	uer Rating	A1+
5) Short Term	В			
6) ST Issuer Default Rating	В	Capital Intel	lligence	
7) Individual Rating	WD	17) Finl Strength	Outlook	NEG
8) Support Rating	3	18) Foreign Curr	ency Outlook	STABLE
9) Viability	bb	19) Financial Str	ength	BBB
		20) Support Rati	ing	3
Fitch National		21) Foreign Long	Term	BBB-
lO) Natl Long Term	AA(zaf)	22) Foreign Shor	rt Term	A3
1) Natl Subordinated	A+(zaf)			
2) Natl Short Term	F1+(zaf)	Thomson Ba	nkWatch	
		23) Long Term		WR
		24) Short Term		WR

## 2. Notes

This Tranche of Notes will not be rated.